

The Moderator and Panelists

RAYMOND JAMES



David Fowkes –

Managing Director

Head of Aviation & Aerospace
Investment Banking

- 25+ years in aviation investment banking
 - Capital markets and M&A at Salomon Brothers, Citibank, Lehman Brothers, and Deutsche Bank
 - Restructuring at Seabury & Imperial Capital
 - M&A and integration at Bristow Group
- Fixed Wing, Helicopter and eVTOL
 - Capital raise (debt & equity)
 - Global M&A
 - · Global restructuring
- BS Chemical Engineering, Rensselaer Polytechnic Institute
- MBA, NYU





David Merrill -CEO & Co-Founder

- Tech Startup Founder & Executive
 - Co-founded Elroy Air in 2016
 - Venture Partner at Lemnos
 - Computer Science, drones, hardware/software systems
- Elroy Air partnered with Lockheed Martin, NASA, US Air Force, Embraer
- Elroy Air featured by Wired, Forbes, VentureBeat, The Verge, Aviation Week, TechCrunch, Business Insider, and eVTOL
- Previously led R&D and IP strategy at 3D Robotics, which acquired his first startup, tactile learning system company Sifteo.
- BS (Symbolic Systems) and MS (Computer Science) from Stanford
- Ph.D. from MIT

DRONAMICS



Svilen Rangelov – CEO & Co-Founder

- 8+ years developing the world's leading middle-mile cargo drone
 - Strategy, fundraising and business development
 - World's first cargo drone airline license
 - Global team in 12 countries
 - Strategic partnership with DHL and Hellmann Worldwide Logistics
 - Thought-leader in the unmanned air cargo space
- Serial entrepreneur
- BA Economics





Joshua Resnick – CEO/CTO & Co-Founder

- Tesla Semi Truck Program
 - Led system architecture and EE for truck prototypes
 - Multiple electromechanical subsystems
 - · Supported M3 Prototype
- · Genesis Machining & Fabrication
 - Industrial marine power installs up to 500kW
 - PI for Variable Speed Hybrid Diesel System project
- BS Electrical Engineering, Worcester Polytechnic Institute
 - Built a tabletop fusion system (got hit with neutrons)

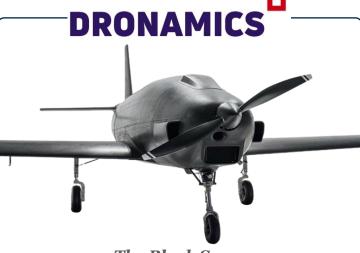
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Advanced Air Mobility Freight Solutions



• Autonomous Vertical Take-Off and Landing (VTOL) aerial cargo platform: commercial shipping, humanitarian / relief, defense.

In Service	2023
Payload	300 – 500 lbs.
Range	300 mi.
Control	Autonomous / remote
Motors	8 (vertical), 4 (forward)
Power Source	Hybrid-electric



The Black Swan

• The first long-range, remotely-piloted aircraft built specifically for cargo, enabling same-day delivery.

In Service	Q4 2022
Payload	770 lbs.
Range	1,550 mi.
Control	Autonomous / remote
Speed	125 mph
Landing Distance	~1,300 ft. / 400 m.



 Parallel Hybrid UAS powered by proprietary tech stack, enabling heavy lift and long endurance missions with full hover capability.

In Service	2023
Payload	100 lbs.
Endurance (Max Payload)	2+ hrs.
Control	Autonomous / remote
Dimensions	3 ft. x 5.5 ft. (h x l)
Power Source	Parallel Hybrid

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Contact Information

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