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MOYA

BEYOND AERO LOGISTICS

Alexandre Zaramela
Founder & CEO

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PROBLEM

Gaps in the mobility Ecosystem

Conventional modes for cargo transport are not cost-effective, require infrastructure, and don't reach all geographic locations.

Emissions in transport and environmental impacts are an increasing concern.

The lack of optimized solutions limits the growing need for goods delivery and more flexible and precise logistics.

200 kg
payload

110 km
range

150 km/h
cruise speed

100 %
electric



MOYA EXISTS TO TRANSFORM LOGISTICS AND AGROINDUSTRY

All-electric unmanned aerial vehicles for cargo delivery and crop dusting can carry unrivaled capacity.

-50%

helicopters'
operating cost

+6x

productivity
than small drones

+10x

capacity
than small drones

-80%

cargo airplanes'
operating cost

+20x

productivity
than tractors

0

emissions
of pollutants



Airspace
Use of the existing
Infrastructure
Vertiport
U-Space (EASA)
ATM-X (NASA)

Electrification
Hybrid propulsion
system
Hydrogen fuel cell
Variable energy density
batteries

Robotics
Fully autonomous vehicle

Regulations
ANAC
EASA
FAA
Subsystems regulations
and norms

Connectivity
Radio/Mobile Network
(AI-powered)

BUSINESS MODEL

Product sales

+

Drone as a service

+

Services sales (training and maintenance)

TARGET CUSTOMERS

Cargo Operators



Industrial & Agro



WHO LEADS

Moya has two founders with over 30 years of combined experience in the industry and complementary skills and training. Alexandre is a pioneer in electric aviation in Latin America. Renata has solid end-to-end business knowledge, from strategy to operation.



Renata Marins
Paolillo



Alexandre
Zaramela



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COMPETITIVE ADVANTAGE

REVOLUTION.AERO DUBLIN



Sora



Missile Model



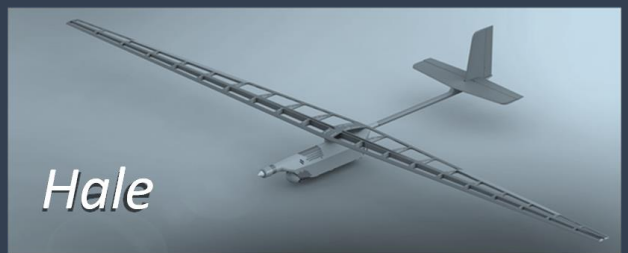
TxC (Novaer)



ACS-02



ACS-01



Hale



CR Sailing Boat



Racing Motorcycle Fuel Tank



Spaz-e



FT-200 (FT Systems)



Loong

UNIQUE COMPETITIVE ADVANTAGES

200+ FLIGHTS EXPERIENCE
eVTOL PROOF OF CONCEPT



TRACTION

US\$ 2.8 MILLION IN FUNDING

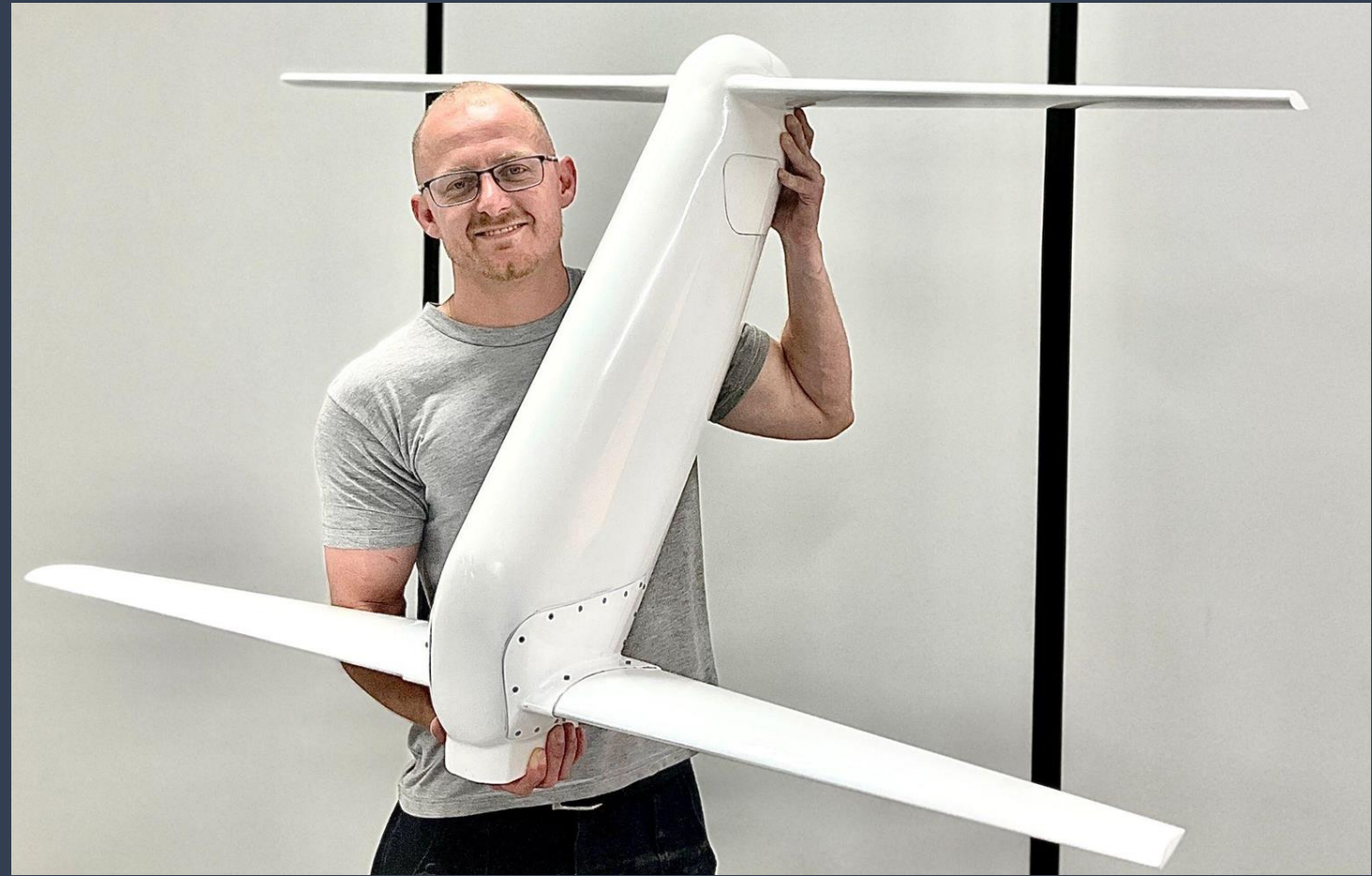
DESIGN REVIEW COMPLETED

SUBSCALE MODEL FOR WIND TUNNEL

PROTOTYPE UNDER PRODUCTION

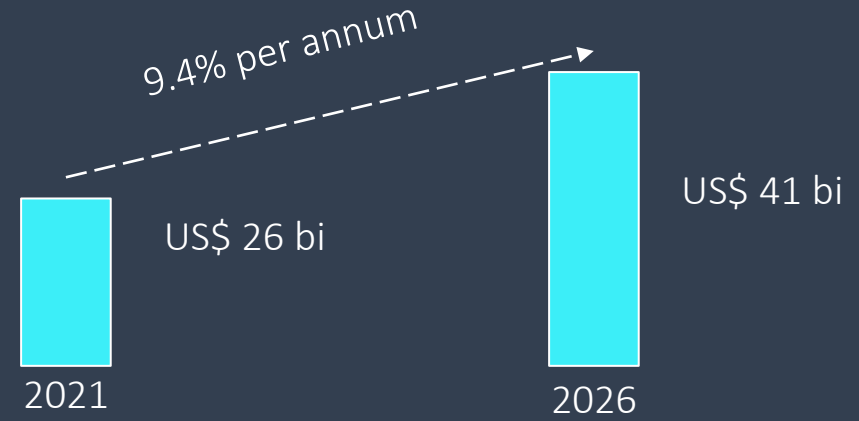
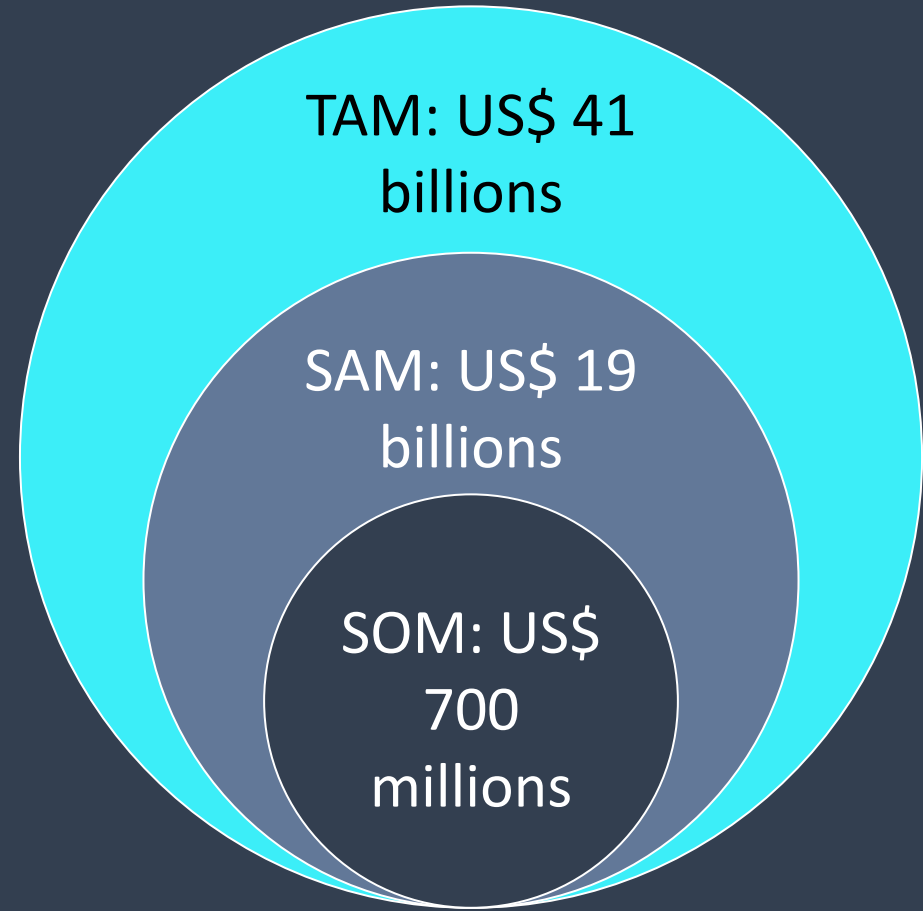
FIRST FLIGHT IN Q4 2023

LOI: 50 UNITS



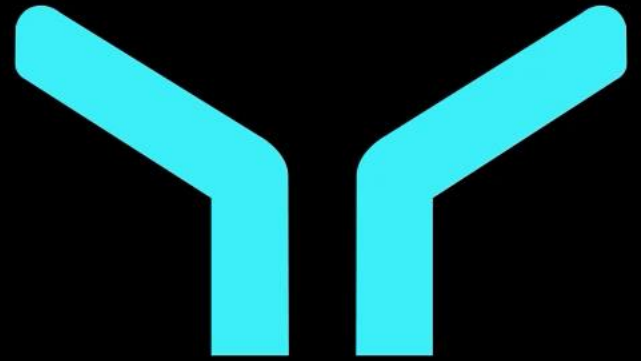


MARKET SIZE



Source DRONEII

TAM: Civil world UAV market
SAM: eVTOL world market
SOM: eVTOL world market in agriculture and logistics
(2025)



MOYAA

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